

Sysmex Corporate Profile

Corporate Overview

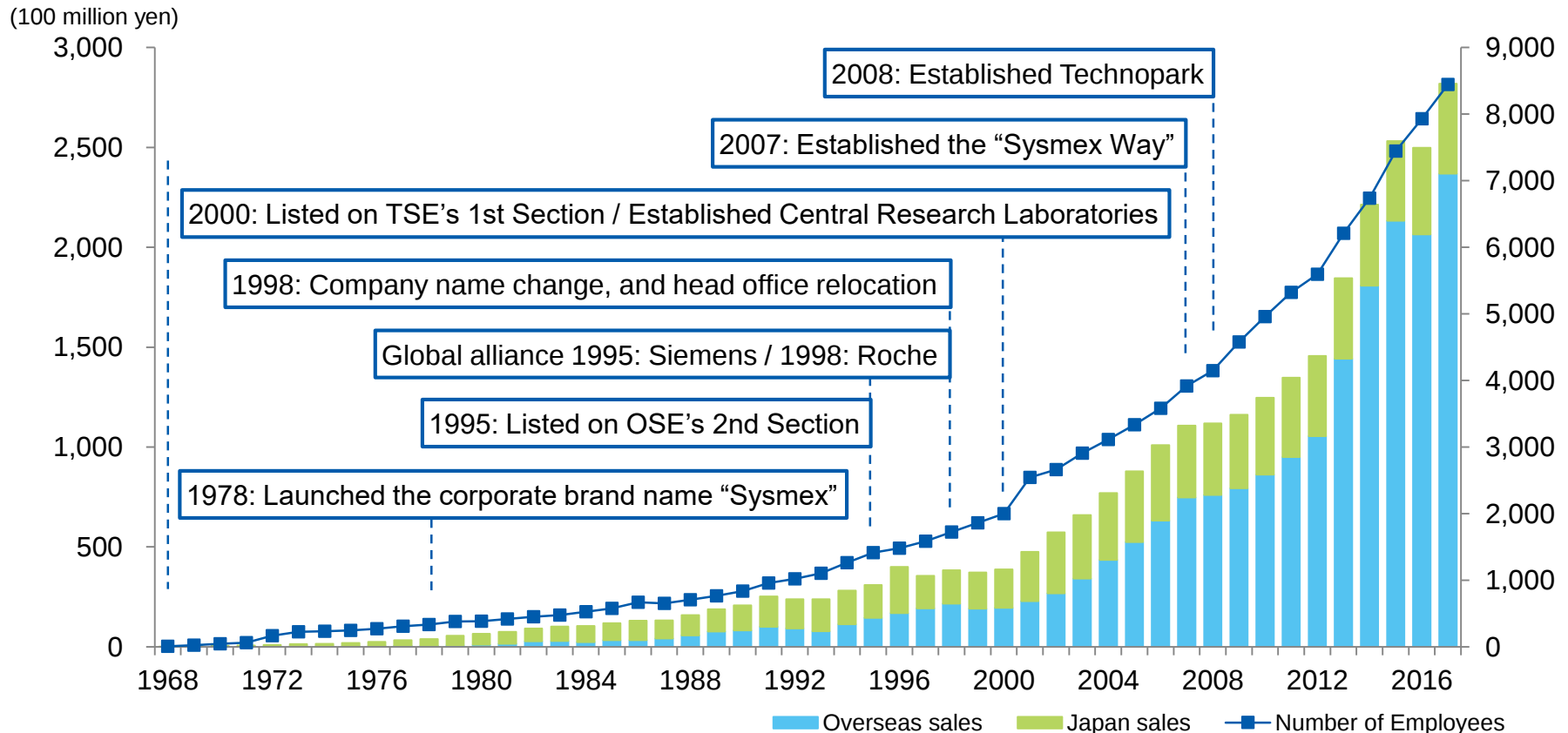
Sysmex Corporation Overview



Head Office	Chuo-ku, Kobe, Japan
Established	February 20, 1968
Regional Head Offices	Kobe, Singapore, Shanghai, Hamburg, Chicago
Consolidated Sales	\ 281,935 million
Subsidiaries and Affiliates	74 (Japan: 11 Overseas: 63)
Number of Employees	8,445 (Japan: 3,517 Overseas: 4,928) *including part-time employees
Main Lines of Business	Development, manufacture, sales, import and export of diagnostics testing instruments and reagents, and related software
Certificates	ISO9001, ISO13485, ISO14000
Listed	Tokyo Stock Exchange, First Section

Growth of Sysmex

	FY1995	FY2017
Overseas affiliates:	5	63
Product exports:	90 countries	Over 190 countries
Overseas sales ratio:	Approx. 45%	84.0%
Overseas employees:	Approx. 250 (20%)	4,928 (58.4%)



R&D Bases

Technopark

Area 72,000m²

(1.8 times the size of Hanshin Koshien Stadium)

Employees 825

Established October 2008



R&D Center Europe
(Hamburg, Germany)

R&D Center Americas
(Chicago, USA)

Sysmex Partec
(Goerlitz, Germany)

Sysmex Inostics
(Hamburg, Germany)

HYPHEN BioMed
(France)

Oxford Gene Technology
(Oxfordshire, United Kingdom)

Sysmex RA (Nagano)

RIKEN GENESIS (Kawasaki)
Innovation Genome Center

Skyfront Research Campus
(Kawasaki)

Protein Development
Center (Saitama)

Sysmex Engineering
(Kobe)

Sysmex CNA (Fukuoka)

Sysmex Inostics
(Baltimore, USA)

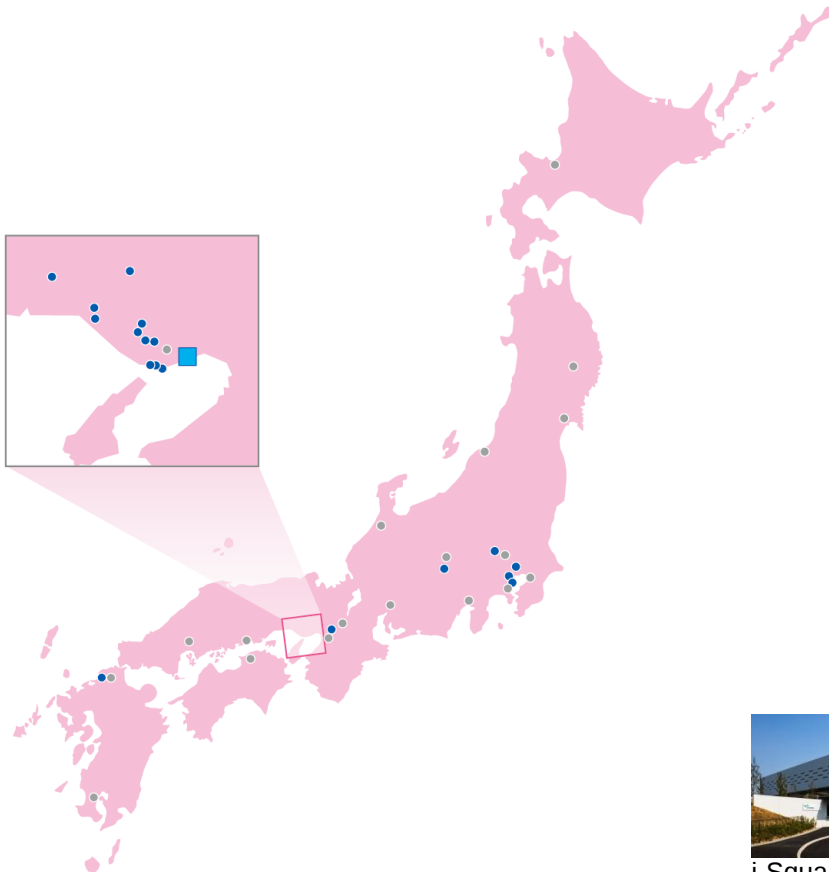
Diagnostic Reagent
Development Center
(Wuxi, China)

Sysmex New Zealand
(Auckland, New Zealand)

of employee: as of the end of March 2018(including part-timers and contract workers)

Operation Bases in Japan

- 7 branches, and 13 sales offices across Japan
- 11 domestic affiliates



Head Office



Research & Development

Instrument/reagent research, and product development centered in Technopark (Kobe)



Technopark

Production

All instruments are produced in Japan.

Instruments:

i-Square, Kakogawa Factory

Reagents :

Sysmex International Reagents

Seishin Factory / Ono Factory



i-Square
(Instrument production)



Seishin Factory
(Reagent production)

Domestic sales, and service & support

Comprehensive customer support by integrating sales, service/support, and logistics functions



Solution Center

Solution Centre

Solution Center

Area 65,000m²

(1.6 times the size of Hanshin Koshien Stadium)

Employees 406

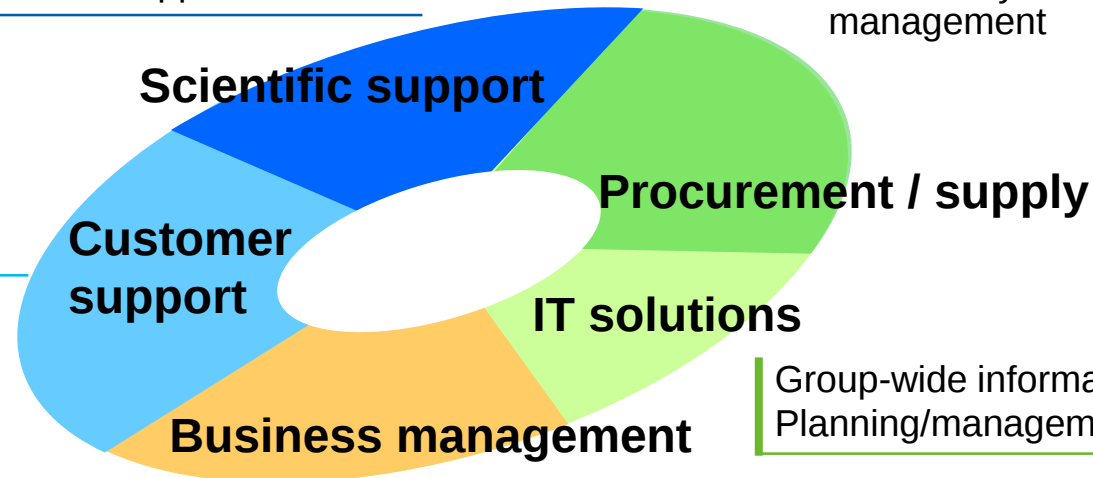
Established May 2005



Quality control support
Seminars, and scientific material
ISO certification support

Material purchase, and
procurement of equipment
Order entry/delivery
management

On-line support
Service support
User training



Group-wide information system
Planning/management

Formulation of strategies and plans

of employee: as of the end of March 2018(including part-timers and contract workers)

Instrument Production Base

Core instrument manufacturing factory

Employees 486
(including Kakogawa Factory)

Established June 2014

i-Square



Pursuing the value of “Made in Japan”

Sysmex RA
(Shiojiri, Nagano)

Kakogawa Factory

Sysmex Medica
(Himeji, Hyogo)



Factory for the Development and
Manufacture of Peripheral
Equipment



Factory for the Integrated
Manufacture of Compact Models



Factory Specializing in High-End
Unit Assembly

Employees 187

Established March 1978 (renovated in 2014)

Employees (included in i-Square)

Established May 1973 (renovated in 2014)

Employees 145

Established March 1978 (renovated in 2014)

of employee: as of the end of March 2018(including part-timers and contract workers)

Reagent Production Bases

- Japan: Sysmex International Reagents
Seishin Factory



Employees 160

Established August 1980

Production Biological reagents including Hemostasis/immunochemistry reagents

- Ono Factory



Employees 88

Established January 1991

Production High-volume testing reagents including hematology reagents

- Overseas

Americas

- Chicago, USA
- Curitiba, Brazil

Europe

- Neumunster, Germany
- France

Asia Pacific

- Jurong, Singapore
- Baddi, India

China

- Jinan, China
- Wuxi, China

of employee: as of the end of March 2018(including part-timers and contract workers)

Business Segment

Business	Production	
	Instruments	Reagents
Haematology	●	●
Urinalysis	●	●
Immunochemistry	●	●
Clinical Chemistry	○	○
Haemostasis	●	○
Life Science	●	●
Others	●	●

● : Own brand
○ : Including other brands



Instruments



Reagents



Maintenance
service

Sysmex Ranking

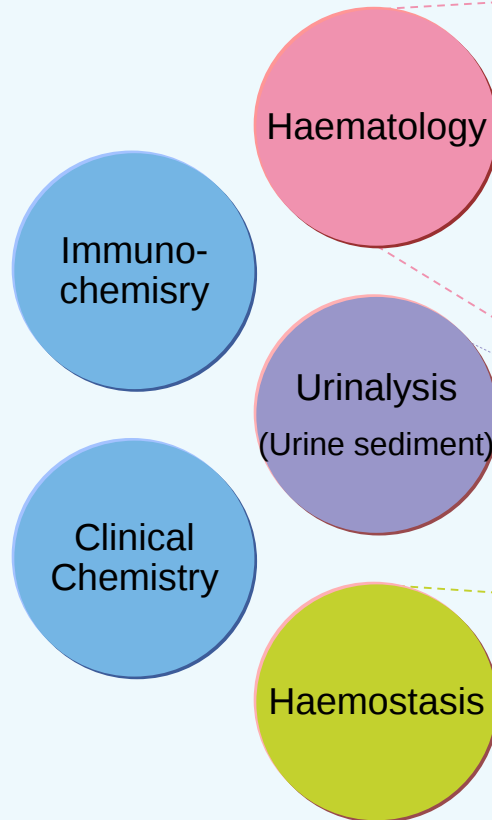
In Vitro Diagnostics

1st: Roche (Switz.)
2nd: Danaher (USA)
3rd: Siemens (Germany)

⋮

7th: Sysmex

*Sysmex estimate as of May 2018



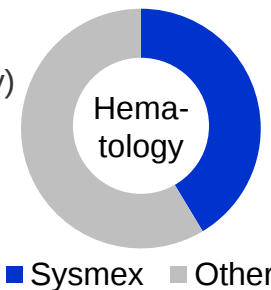
*Sysmex estimate as of March 2016

1st: Sysmex

2nd: Danaher (USA)
(Beckman Coulter)

3rd: Siemens (Germany)

Market Share



1st: Sysmex

2nd: Danaher (USA)
(Iris)

1st: Sysmex

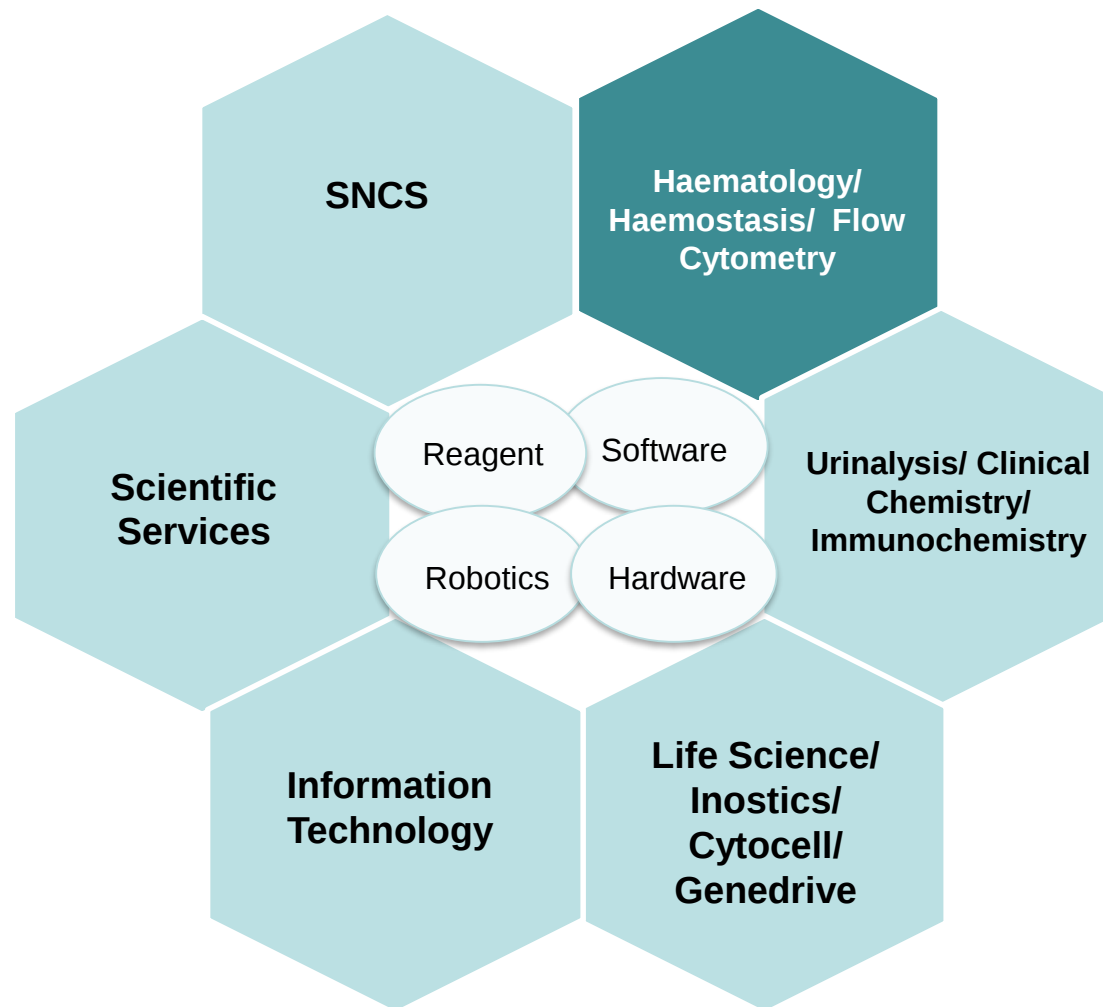
+ Siemens (Germany)

2nd: IL (Spain)

3rd: Stago (France)

Ranked in global top 10 as the only Asian based company

Business Fields



Lighting the way **with diagnostics**